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SALES FOR NON-SALESPEOPLE: HOW TO SELL YOURSELF AND YOUR IDEAS, AND SUCCEED AT WORK



Hodder & Stoughton General Division. Paperback. Book Condition: new. BRAND NEW, Sales for Non-Salespeople: How to Sell Yourself and Your Ideas, and Succeed at Work, Robert Ashton, If you know how to sell, you know how to succeed. Selling is the most important, and perhaps the most misunderstood workplace skill. Once you understand how to sell you will become more persuasive, naturally and confidently. This book has four sections, enabling the reader to focus on their most pressing need: *...

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- Authored by Robert Ashton
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